



LongPoint/TriSpan Announce a Minority Recapitalization with Woolpert

New York, New York (December 13, 2017) – Long Point Capital and TriSpan Opportunities Fund are pleased to announce a significant investment in Woolpert Inc., a national architecture, engineering and geospatial (AEG) firm founded in 1911.

With over half of its business coming from geospatial related services, Woolpert is able to seamlessly blend traditional engineering and architecture services with highly specialized technology, such as LiDAR. Light Detection and Ranging (LiDAR), is a remote sensing method that is used to map the earth's surface with greater accuracy, precision and flexibility than what is available through more traditional surveying methods. This unique blend of services and applications helps Woolpert's clients plan, design, operate and manage critical infrastructure projects.

Scott Cattran, Chief Executive Officer of Woolpert, said: "Working with our investment partners, we will acquire complementary innovative and industry-leading companies. This acquisition strategy will assist Woolpert in its goal of continuing to solidify our spot as the trusted adviser that clients seek to become their best. I've never been surer about the future success of our company, the opportunities for our employees or the outstanding services we provide."

On behalf of the joint Long Point / TriSpan team, Ira Starr, Managing Director at Long Point Capital, commented: "We are very excited to partner with Scott and the Woolpert team. Woolpert develops sophisticated geospatial technologies as well as acquires and analyzes geospatial data for federal, state and local clients. We believe that this technical specialization, when blended with strong AE skills, will enable Woolpert to continue to grow as its clients increase their use of geospatial data."

About Woolpert

Woolpert is a national architecture, engineering and geospatial (AEG) firm that delivers value to clients by strategically blending engineering excellence with leading-edge technology and

geospatial applications. With a dynamic R&D department, Woolpert works with inventive business partners like Google and Esri; operates a fleet of planes, sensors and unmanned aircraft systems (UAS); and continually pushes industry boundaries by working with advanced water technologies, asset management, building information modeling (BIM) and sustainable design. Woolpert's mission is to help its clients progress and become more progressive. For over 100 years and with 25 offices across the United States, Woolpert serves the needs of federal, state and local governments, private and public companies and universities, energy and transportation departments and the United States Armed Forces. The firm currently is doing business in all 50 states and in six countries. For more information, visit woolpert.com or call 937-531-1258.

About Long Point Capital & TriSpan Opportunities Fund

Long Point Capital (LPC) with offices in New York and Michigan, invests in outstanding founder, family, and management-owned companies, with highly capable management teams and strong growth prospects. Long Point Capital provides significant up-front liquidity and ongoing ownership to company owners who want to partner with the firm to continue to grow the value of their business. LPC focuses on lower middle market businesses with EBITDA between \$5 million and \$50 million with defensible market, customer and product positions, solid long-term industry fundamentals, and a history of stable earnings. The firm has invested in a diverse portfolio of manufacturing, service, distribution and consumer companies in a broad range of industries. Long Point Capital is currently finishing to invest from Long Point Capital Fund III with \$240 million of capital and a strong group of limited partners who will provide additional capital where required.

For more information, please visit www.longpointcapital.com

With offices in New York and London, TriSpan is an independent and management controlled private equity platform, backed by leading family investment groups. TriSpan Opportunities Fund offers deal-by-deal co-investment opportunities on a formulaic basis with attractive overall terms. Its senior partners have built a solid track record of \$4bn committed in over 110 deals across multiple strategies, geographies and sectors.

For more information, please visit www.trispanllp.com